



**GREAT PLAINS
FOOD BANK**

OPPORTUNITY PROFILE

**CHIEF EXECUTIVE OFFICER
Great Plains Food Bank**



Sagency

COMPANY PROFILE

GREAT PLAINS FOOD BANK

www.greatplainsfoodbank.org

Fargo, ND



**GREAT PLAINS
FOOD BANK**

The Great Plains Food Bank's (GPFB) mission is to end hunger in ND and western MN through community partnerships. It is the largest hunger-relief organization in ND and serves as its only food bank, helping individuals seeking emergency food assistance. GPFB proudly and carefully guides all donated surplus food and grocery products within the distribution network. The organization is also focused on coordinating efforts to prevent hunger before it begins. As stewards of community support, 96% of every charitable dollar goes toward programs and services to ensure food for those who are hungry. Operations are based out of the 36,000 sq. ft. distribution facility and supported by a fleet of refrigerated trucks that travel half a million miles each year for those in need. The team consists of 38 staff, and more than 5,500 volunteers.

GPFB is excited to begin the search for a new CEO with the retirement of its current CEO in the summer of 2021.

MISSION

End hunger through community partnerships.

VISION

A hunger-free North Dakota and western Minnesota

VALUES

We do all things in the spirit of passion, service, and innovation.



KEY RESPONSIBILITIES FOR SUCCESS



Strategic Vision and Leadership– Develop and shape a bold vision for the future of GPFB and help ensure the organization achieves its aspirations.

Financial Performance & Accountability – Run the organization with a balance of bold vision and fiscal pragmatism.

Fund Development– Grow financial support to enable continued advancement of GPFB’s work to end hunger.

Brand Ambassador & External Relations – Raise the level and awareness of the GPFB and the people, needs, and partners that it serves.

Staff Leadership & Culture– Lead the GPFB staff with passion and purpose while nurturing an environment of accountability and collaboration to ensure efficient and effective program outcomes.

Board Engagement– Serve as the primary liaison between the work of the board and staff.

IS THIS ROLE THE RIGHT FIT FOR YOU?

The following are the Core Competencies desired in the CEO for GPFB:

- ✓ Passion about the mission
- ✓ Strategic thinker
- ✓ Visionary leader
- ✓ Strong communicator in written, oral, interpersonal, and public speaking
- ✓ Experience in nonprofit fundraising
- ✓ Political skill
- ✓ Engaging, inspirational, and collaborative with staff and across departments, and with the board and external stakeholders
- ✓ Inquisitive and eager to learn

Position Requirements:

- ✓ Bachelor's Degree in nonprofit or business administration or a related field is required (Master's degree preferred but not required)
- ✓ A minimum of 8 years experience as a senior leader, preferably in a nonprofit setting
- ✓ Public Speaking experience preferred
- ✓ Valid driver's license, ability to travel statewide and flexibility to attend meetings and events in evenings and/or weekends is required

COMPENSATION, BENEFITS, & SEARCH FIRM

Compensation & Benefits:

- Competitive salary based on experience
- Health, Dental and Vision Insurance
- 401K (5%, no match required, additional 2% with equal employee match)
- Medical Flexible Spending Account
- Dependent Care Savings Account
- Health Savings Account
- Life Insurance, Disability
- Time Off – (vacation, sick, bereavement leave, paid holidays, and other provisions)
- Employee Assistance

About the Search:

Sagency, a Fargo, ND executive search and leadership consulting firm, has been retained by GPFB to conduct this search for CEO. Sagency consultants will review and evaluate all interested parties to help GPFB review a final group for consideration. The search will be conducted in a professional manner and all potential candidates will be given consideration. Candidate conversations and information will be handled with great discretion and confidentiality. Sagency and GPFB are equal opportunity employers.

APPLICATION & SELECTION PROCESS

1

APPLY

- Interested candidates complete the online application at <https://bit.ly/3nf1aqP>
- Upload your resume and cover letter.
- The online application will be posted until the position is filled.
- If you are interested in the position, please inquire as soon as possible.

2

INITIAL SCREENING

A Sagency Search Consultant may schedule an initial 15–20-minute phone call with qualified applicants.

3

SAGENCY INTERVIEW

A Sagency Search Consultant will schedule a 60-minute interview with specific candidates.

4

ONLINE ASSESSMENT

After this initial interview process with Sagency, qualified candidates may be asked to complete an online assessment prior to scheduling an interview with the GPFB search committee.

5

Great Plains Food Bank INTERVIEW

First round interviews with GPFB search committee.

The position will be posted until January 8, 2021.

If you are interested, please submit your resume as soon as possible.

Thank you for your interest in this position.